

Benjamin Dattner, Ph.D.

Dattner Consulting, LLC
6 Washington Place, Suite 161G
New York, NY 10003
(212) 501-8945
ben@dattnerconsulting.com
www.dattnerconsulting.com

Work Experience

- Dattner Consulting, LLC** 2000 -
President
- Provide process consultation services that enhance group and organizational performance.
 - Coach individual clients and help them identify strengths and address development needs.
 - Assist corporations with leadership development and performance management initiatives.
- Blink.com** 1999 - 2000
Director of Human Resources
- First employee at this Internet start-up which offered collaborative navigation and search tools.
 - Was responsible for all aspects of recruiting, staffing and organizational effectiveness.
- William M. Mercer** 1997 - 1998
Consultant, Productivity Team
- Researched and wrote proprietary report on the causes of employee turnover.
 - Coordinated focus groups, collected data and summarized findings for client turnover study.
- Republic National Bank of New York** 1992 - 1995
Assistant to the Chairman (1995)
- Conducted research and wrote reports for CEO which influenced strategic decisions.
 - Helped administer and track the bank's corporate philanthropy program.
- Management Trainee (1992 – 1994)*
- Assisted Monitor & Company consulting team on comprehensive study of Republic.
 - Created monthly profitability reports for Republic's president and executive committee.

Teaching Experience

- 2002 - New York University**
Adjunct Professor of Industrial and Organizational Psychology
Teach Organization Development course to MA students.
- 2001 - Marist College, Masters of Public Administration Program at the New York City Police Academy**
Adjunct Professor of Management
Teach Organizational Change course to MPA students.

Education

- Ph.D. 1999 Industrial and Organizational Psychology, New York University.
Awarded MacCracken Fellowship (4 years of fully-funded graduate study).
- M.A. 1997 Industrial and Organizational Psychology, New York University.
- B.A. 1992 Psychology, Harvard College.
John Harvard and Harvard College honorary scholarships.
News Editor, *The Harvard Crimson*

Publications

- Dattner, B. (2005). Three roles executive coaches should avoid. *HR.com*, June 20, 2005.
- Dattner, B. (2004). The use and misuse of personality tests. *HR.com*, June 7, 2004.
- Dattner, B. (2003). The productive narcissist (book review), *Directors and Boards*, Summer 2003.
- Dattner, B. & Faucette, A. (2003). What other companies can learn from Citigroup's succession saga. *American Banker*, March 21, p.6.
- Dattner, B. (2000). *Who's the fairest of them all?: The impact on narcissism on self- and other-rated fairness in the workplace*. Doctoral dissertation, New York University. Dissertation Abstracts International-B (60-9B) P. 4942.
- Dattner, B. (1997) *Trust, negotiation and fixed sum error*. Unpublished masters thesis, New York University.
- Dattner, B. (1993). A powerful partnership. *Mortgage Banking Magazine*, 54 (1) 101- 113.
- Press and media interviews include: *The New York Times*, *The Wall Street Journal*, *Entrepreneur*, *Inc Magazine*, *Fortune*, *Investor's Business Daily*, *U.S. News & World Report*, *USA Today*, *The Globe and Mail*, *Crain's New York Business*, *Newsday*, *The Washington Post*, *Business Week Online*, *Capital Humano*, *CNN En Español*, *CNBC*, *Harvard Management Communication Letter*, and *The Chicago Tribune*.
- Appear regularly as the workplace consultant on *Morning Edition* on *National Public Radio*.

Professional Memberships and Affiliations

Human Resource Planning Society
New York Metro Association of Applied Psychology
Organization Development Network
Society of Industrial and Organizational Psychology